

Looking for an

**AMAZING**

Proposal Role?

We're looking for amazing people!

Key Solutions, Inc. (KSI) is a team of proposal development, capture, and production experts. Together, we have been transforming the proposal industry to help our clients win more government work using proposal best practices and methodologies, including our KSI Advantage™ Capture and Proposal Process.

#### **Our Mission**

**Our mission is to be our client's best choice by delivering unsurpassed service and extraordinary value with a team of people who love to win.**

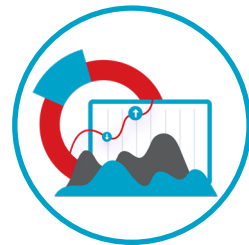
# COMPANY OVERVIEW & CULTURE

## What We Do

KSI is a full-service consulting firm that works across the federal, state, and local opportunity lifecycles, to help companies win contracts.



Market Assessment



Business Development



Capture Support



Proposal Development



Orals Coaching



Production, DTP, & Graphics

## KSI Leadership

Our leadership is focused on the best outcomes for our clients, while successfully executing the company's vision by attracting and retaining talented proposal professionals.



Greg McCarthy,  
CEO



Buthe Kelly,  
CFO



Ashley Kayes,  
Director of the  
Quality and  
Performance Center  
of Excellence



Emilie Waickwicz Slager,  
Director of Professional  
Services

KSI's leadership promotes a culture within the company that embodies the following core principles:

**HELPFULNESS**

**SOLVE FOR THE CUSTOMER**

**ADAPTABILITY AND CURIOSITY**

**TRANSPARENCY**

**HARD WORK**

**TEAM MINDSET**

**HUMANITY**



.....

: “I absolutely love the  
: hybrid work environment  
: and corporate culture.  
: KSI always provides me  
with enough resources  
to be successful. It truly  
feels like everyone is  
there to help everyone  
else succeed.”

**Jack Mathes**  
Proposal Development Consultant

## WE ARE LOOKING FOR PEOPLE WHO ARE:

- Intellectually Curious**
- Problem Solvers**
- Flexible**
- Experienced**
- Kind**

### With Skills that Fill These Roles:

- Proposal Management
- Proposal Writing and Editing
- Compliance Management
- Desktop Publishing
- Graphic Design
- Capture Management
- Win Strategy Development
- Color Team Reviewer
- Orals Coaching
- Training

### Who Thrive in Collaborative Environments

The work we do at KSI requires collaboration with the clients we serve as well as members of the KSI team. We have the infrastructure, processes, and corporate reachback to support our capture and proposal professionals, ensuring our clients receive consistent, quality services.

## COMPANY PERKS

### Benefits

- Tuition assistance
- Generous 401K and company match
- Parental leave
- Volunteer time-off
- Leave donation

### Incentives

- Hybrid and flexible work environment
- Competitive compensation
- Corporate commitment to employee growth and work-life balance
- Comprehensive rewards and recognition programs

# HOW WE WORK

## **Internal Account Teams**

KSI ensures you have a variety of interesting, challenging, and growth-oriented client projects to support.

## **Improved Work-Life Balance**

Our business model incorporates ways to help you balance your workload, through flexible work schedules (based on client needs), PTO, federal holidays, floating holidays, time off for volunteer activities, and parental leave.

## **Learn and Grow**

Along with learning new skills from each project you support, KSI encourages lifelong learning. We provide tuition reimbursement, corporate-sponsored APMP membership as well as other industry organizations, and internal and external training opportunities.

## **Success is Rewarded**

This industry demands a lot of you, so KSI provides a lot in return. We offer competitive salaries, great benefits, and generous bonuses for proposal wins, going above and beyond, teamwork, high annual billability, and more!

## **Entrepreneurial Spirit**

We encourage you to take initiative – chart your own career path and we'll support you. KSI is not hampered by layers of hierarchy or micromanagement. We want you to try new projects and explore new skillsets. As you grow, we grow.

# LET'S CONNECT

## Visit Our Website to Apply

[ksiadvantage.com](http://ksiadvantage.com)

Visit KSI's website to learn more about our services,  
open positions, and how you can join our team.



**Key Solutions, inc.**

14420 ALBEMARLE POINT PL, STE. 200 | CHANTILLY, VIRGINIA 20151  
P (703) 953-3838 | F (703) 953-3877 | [INFO@KSIADVANTAGE.COM](mailto:INFO@KSIADVANTAGE.COM) | [KSIADVANTAGE.COM](http://KSIADVANTAGE.COM)