

Looking for an
AMAZING
Proposal Role?

We're looking for amazing people!

Key Solutions, Inc. (KSI) is a team of proposal development, capture, and production experts. Together, we have been transforming the proposal industry to help our clients win more government work using proposal best practices and methodologies, including our KSI Advantage® Capture and Proposal Process.

Our Mission

Our mission is to be our client's best choice by delivering unsurpassed service and extraordinary value with a team of people who love to win.

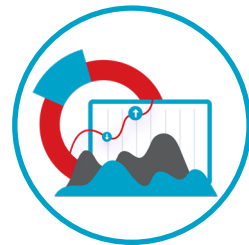
COMPANY OVERVIEW & CULTURE

What We Do

KSI is a full-service consulting firm that works across the federal, state, and local opportunity lifecycles, to help companies win contracts.



Market Assessment



Business Development



Capture Support



Proposal Development



Orals Coaching



Production, DTP, & Graphics

KSI Leadership

Our leadership is focused on the best outcomes for our clients, while successfully executing the company's vision by attracting and retaining talented proposal professionals.



Greg McCarthy,
CEO



Jean Watterson,
COO



Buthe Kelly,
CFO

KSI's leadership promotes a culture within the company that embodies the following core principles:

HELPFULNESS

SOLVE FOR THE CUSTOMER

ADAPTABILITY AND CURIOSITY

TRANSPARENCY

HARD WORK

TEAM MINDSET

HUMANITY



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: “I absolutely love the
: hybrid work environment
: and corporate culture.
: KSI always provides me
with enough resources
to be successful. It truly
feels like everyone is
there to help everyone
else succeed.”

Jack Mathes
Proposal Development Consultant

WE ARE LOOKING FOR PEOPLE WHO ARE:

- Intellectually Curious**
- Problem Solvers**
- Flexible**
- Experienced**
- Kind**

With Skills that Fill These Roles:

- Proposal Management
- Proposal Writing and Editing
- Compliance Management
- Desktop Publishing
- Graphic Design
- Capture Management
- Win Strategy Development
- Color Team Reviewer
- Orals Coaching
- Training

Who Thrive in Collaborative Environments

The work we do at KSI requires collaboration with the clients we serve as well as members of the KSI team. We have the infrastructure, processes, and corporate reachback to support our capture and proposal professionals, ensuring our clients receive consistent, quality services.

COMPANY PERKS

Benefits

- Tuition assistance
- Generous 401K and company match
- Parental leave
- Volunteer time-off
- Leave donation

Incentives

- Hybrid and flexible work environment
- Competitive compensation
- Corporate commitment to employee growth and work-life balance
- Comprehensive rewards and recognition programs

HOW WE WORK

Internal Account Teams

KSI ensures you have a variety of interesting, challenging, and growth-oriented client projects to support.

Improved Work-Life Balance

Our business model incorporates ways to help you balance your workload, through flexible work schedules (based on client needs), PTO, federal holidays, floating holidays, time off for volunteer activities, and parental leave.

Learn and Grow

Along with learning new skills from each project you support, KSI encourages lifelong learning. We provide tuition reimbursement, corporate-sponsored APMP membership as well as other industry organizations, and internal and external training opportunities.

Success is Rewarded

This industry demands a lot of you, so KSI provides a lot in return. We offer competitive salaries, great benefits, and generous bonuses for proposal wins, going above and beyond, teamwork, high annual billability, and more!

Entrepreneurial Spirit

We encourage you to take initiative – chart your own career path and we'll support you. KSI is not hampered by layers of hierarchy or micromanagement. We want you to try new projects and explore new skillsets. As you grow, we grow.

LET'S CONNECT

Visit Our Website to Apply

ksiadvantage.com

Visit KSI's website to learn more about our services, open positions, and how you can join our team.



For more information contact **Mark Abraham** at mabraham@ksiadvantage.com or (610) 420-4858.



Key Solutions, inc.

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